

SAME PHILADELPHIA POST 2020 SMALL BUSINESS CONFERENCE

Presented by:
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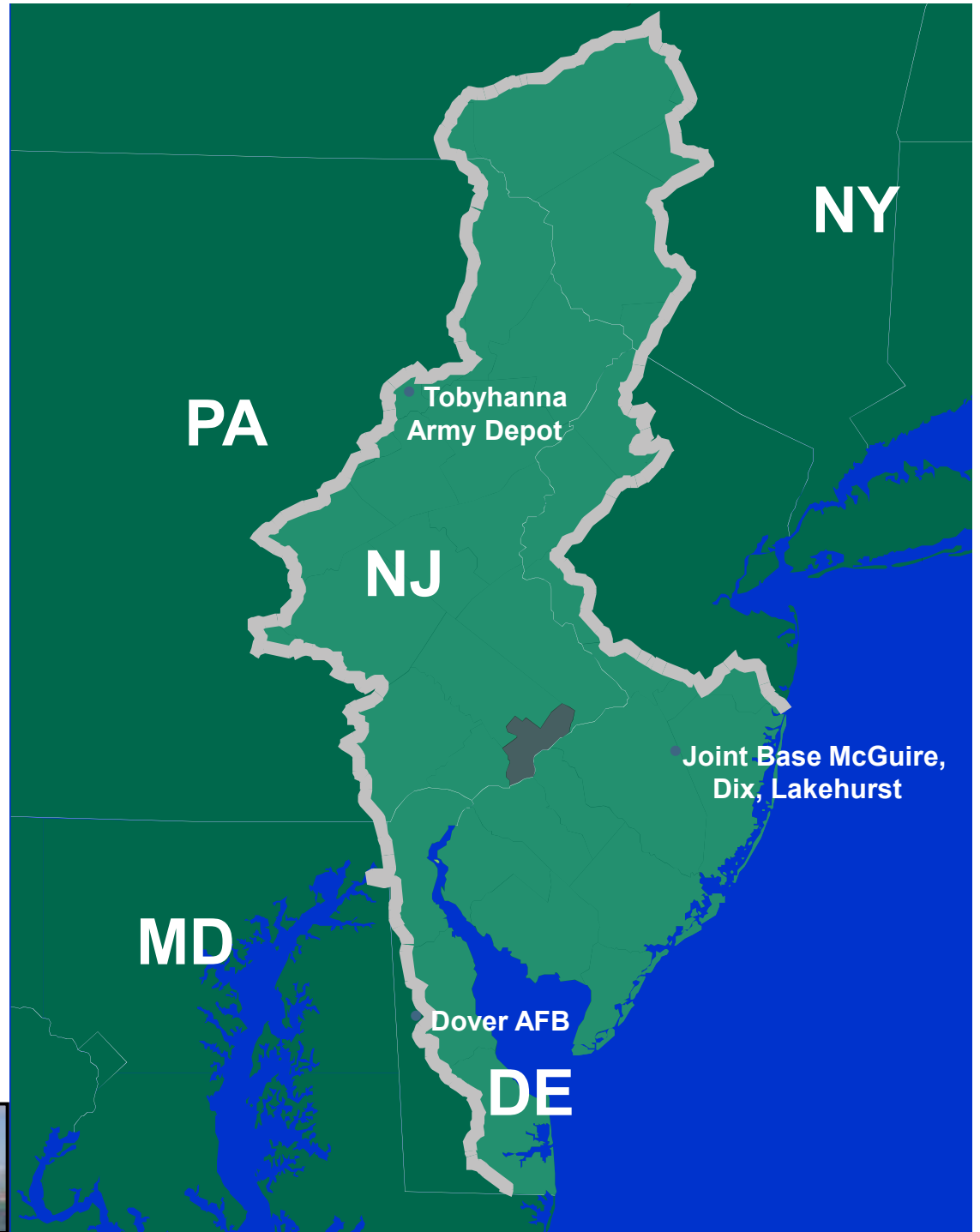


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Philadelphia District

- Established in 1866
- Delaware River Watershed
- Atlantic Coastal Plain in NJ, DE
- Parts of 5 states
- 15,000 square miles
- 150 Miles of coastline
- 550 miles of federal channels
- 1.1 million acres of wetlands
- 4 canals, 6 bridges
- Main Office:
 - ▶ Wanamaker Building, Philadelphia
- ~500 employees
- Homeport for USACE
Dredge McFarland



Primary Missions/Programs

Civil Works

Navigation
Flood Risk Reduction
Coastal Protection
Ecosystem Restoration
Dam & Bridge O&M

Marine Design Center

Military

- Dover AFB
- Tobyhanna Army Depot
- USARC Construction
- OCO
- JBMDL

Interagency

- EPA Superfund
- FEMA & Coast Guard
- FAA, Navy, NPS, VA



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TOP TEN NAICS CODES 2020

NAICS

NAICS Description

237990	Other Heavy and Civil Engineering Construction
238990	All Other Specialty Trade Construction
236210	Commercial and Institutional Business
238210	Electrical Contractors and Other Wiring Installation Contractors
238910	Site Preparation Contractors
237310	Highway, Street and Bridge Construction
336611	Ship Building and Repairing
221119	Other Electric Power Generation
541330	Engineering Services
541620	Environmental Consulting Services



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CIVIL WORKS 2020 – AE

Project	Description	Est. Cost
AE IDIQ	Coastal Planning & Design	\$12M

CIVIL WORKS 2020 – CONSTRUCTION

Project	Description	Est. Cost
Lower Cape May Meadows, NJ	Truckfill	\$1-5M
Absecon Island (Atlantic City, Ventnor, Margate & Longport), NJ	Beachfill	\$25-100M
Bethany Beach & S. Bethany Beach, DE	Beachfill	\$5-10M



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CIVIL WORKS 2020 – OPERATIONS & MAINTENANCE

Project	Description	Est. Cost
Delaware River, Phila – Sea	Maintenance Dredging	\$10-25M
Schuylkill River, PA	Maintenance Dredging	\$1-5M
Wilmington Harbor, DE	Maintenance Dredging	\$5-10M
Intracoastal Waterway, Delaware River to Chesapeake Bay, DE	Maintenance Dredging	\$5-10M
Intracoastal Waterway, Delaware River to Chesapeake Bay, DE	Bridge Repair	\$1-5M
Delaware River, Phila - Trenton	Maintenance Dredging	\$1-5M



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CIVIL WORKS 2020 – OPERATIONS & MAINTENANCE

Project	Description	Est. Cost
Barnegat Inlet, NJ	Maintenance Dredging	\$250-500K
Cold Spring Inlet, NJ	Maintenance Dredging	\$250-500K
New Jersey Intracoastal Waterway, NJ	Maintenance Dredging	\$250-500K
Manasquan Inlet, NJ	Maintenance Dredging	\$250-500K
Misphillion River, DE	Maintenance Dredging	\$250-500K



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INTERAGENCY SERVICES 2020

Agency	Project	Description	2020
EPA Superfund	Price Landfill	Groundwater Treatment Facility O&M	\$1-5M
	Welsbach/GGM	Contaminated Soil Removal & Disposal	\$10M- \$25M
	Vineland Chemical	Groundwater Treatment Facility O&M	\$100K- \$250K
	Cosden Chemical	Groundwater Treatment Facility O&M	\$500K - \$1M
	SJCC/GSC	Groundwater Treatment Facility O&M	\$500K- \$1M
	Puchak Wellfield	Groundwater Oxidant Injection	\$5M- \$10M
	Salford Quarry	Landfill Cap Construction	\$100K- \$250K
	Matteo Superfund Site	Contaminated Soil Removal & Disposal	\$5M- \$10M
DLA	DSC-P	Groundwater Plume Remediation	\$1-5M
Dept. of Energy	FUSRAP – DuPont Chambers Works	Contaminated Soil Removal & Disposal	\$10M- \$25M



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INTERAGENCY SERVICES 2020

Agency	Project	Description	2020
Naval Sea Systems Command	NSWC Philadelphia	CTF Industrial Support/Shipboard Construction	\$25K - \$100K
		DDG Industrial Support/Shipboard Construction	\$5-10M
		SRM Design and Construction	\$500K-\$1M
		Test Equipment Installation & Facilities SATOC	\$49M
	NSWC Carderock	SRM Design and Construction	\$1-5M
		Mission Support Services Contracts	\$1-5M
FAA Technical Center	Next Gen Pavement Lab	New Construction	\$5-10M



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MILITARY PROGRAM 2020

Project	Description	Cost
Dover Air Force Base Maintenance Hangar, DE	Vertical Construction	\$25M-100M
AFMES Warehouse, DAFB, DE	Vertical Construction	\$1-5M
Power MATOC (OCONUS)	CENTCOM Power Supply and O&M	\$249M



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PROJECTED 2021 PROJECTS

Project	Description	Est. Cost
Cape May to Lower Twp, NJ	Beachfill	\$10-25M
Jadwin Dam, PA	Dam Renovations	\$5-10M
Trenton Marine Terminal, NJ	Shoreline Erosion	\$1-5M
Bloomsbury Dam, NJ	Dam Removal	\$1-5M
Tobyhanna Army Depot Family Housing, PA	Housing	\$10-25M
Sustainment, Restoration, Modernization (SRM) MATOC	Facilities O&M and Minor Construction	\$99M
AE IDIQ	Marine Design Center Naval Architecture	\$10M
AE IDIQ	Microgrid	\$5M



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FY18 SMALL BUSINESS STATISTICS

Category	Awards	%	COE Goal	Statutory Goal
Small Business	\$139,607,800	54.4	41.9	23.0
Small & Disadvantaged	\$102,376,160	39.9	23.5	5.0
Women-Owned	\$12,279,937	4.8	1.8	5.0
Service-Disabled Veteran-Owned	\$3,549,292	1.4	1.5	3.0
HUBZone	\$32,058,886	12.5	3.0	3.0
FY 18 All US Awards	\$256,480,512			



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FY19 SMALL BUSINESS STATISTICS

Category	Awards	%	COE Goal	Statutory Goal
Small Business	\$181,632,700	44.9	28.0	23.0
Small & Disadvantaged	\$53,130,974	13.1	10.0	5.0
Women-Owned	\$7,024,324	1.7	1.0	5.0
Service-Disabled Veteran-Owned	\$3,343,528	0.8	1.0	3.0
HUBZone	\$8,810,493	2.2	1.0	3.0
FY 19 All US Awards	\$404,311,450			



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FY20 SMALL BUSINESS STATISTICS (AS OF FEBRUARY 20, 2020)

Category	Awards	%	COE Goal	Statutory Goal
Small Business	\$23,492,408	33.9	*	23.0
Small & Disadvantaged	\$10,125,022	14.6	*	5.0
Women-Owned	\$609,249	0.9	*	5.0
Service-Disabled Veteran-Owned	\$484,054	0.7	*	3.0
HUBZone	\$2,653,697	7.0	*	3.0
FY 20 All US Awards (to date)	\$69,255,295			

* COE Small Business Goals not set yet for FY20



PHILADELPHIA DISTRICT POINTS OF CONTACT

Subject	Contact Information
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* Mr. Roberts is filling in from NAD; new NAP Small Business Rep to replace Cheryl Chandler anticipated Apr/May 2020



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