



**Memorandum of Agreement  
Society of American Military Engineers and HUBZone Contractors National Council**

The terms and conditions outlined in this Memorandum of Agreement will guide the Society of American Military Engineers (SAME) and the HUBZone Contractors National Council (HUBZone Council). Its execution recognizes the intent of the two Associations to form a strategic alliance to facilitate collaboration, education and information sharing, and to enhance professionalism in the A/E/C small business sector.

**National Conferences.** SAME and HUBZone Council agree to advertise each other's national conferences in their respective publications and to provide a link to the conference website from their websites. SAME will offer HUBZone Council a complimentary exhibit space and two full conference registrations at its annual Joint Engineering Training Conference (JETC) and the Small Business Conference (SBC). HUBZone Council will offer SAME a complimentary exhibit space at the National HUBZone Council Small Business Conference and four full conference registrations.

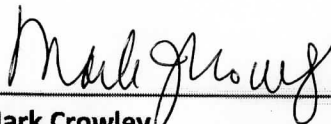
**Education and Training.** HUBZone Council agrees to work with SAME to offer education and training at local levels via promotion of the national partnership and sharing of key local contacts. HUBZone Council and SAME will collaborate on specific training for the SBC program and assist with providing subject matter experts.

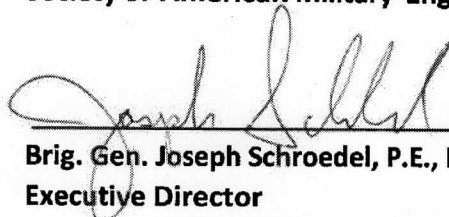
**Marketing.** SAME and HUBZone Council agree to announce the partnership to their respective memberships via e-mail and/or social media and will include a perpetual link recognizing the partnership on their respective websites.

**Term of Memorandum of Agreement.** SAME and HUBZone Council both agree that this agreement is effective as of the date of signing by the Executive Director of each association and shall continue until either or both parties, with 90 days written notice, declare it null and void. This agreement may be supplemented by additional operating agreements to be signed by the parties to this MOA.

**HUBZone Contractors National Council**

**Society of American Military Engineers**





**Mark Crowley  
Executive Director**

**Brig. Gen. Joseph Schroedel, P.E., F.SAME  
Executive Director**

21 Feb 2018.

20 Feb 2018

Date

Date