



# Society of American Military Engineers

*Dedicated to National Security – Since 1920*

September 24, 2021

Mercedes O. Enrique, MBA, F.SAME  
President  
CMS Corporation  
101 W Kirkwood Ave, Ste 140  
Bloomington, IN 47404

Reference: Letter of Appointment, SAME IGE Project:  
Challenges Facing Transitioning Federal Small Businesses:  
A Proposed Framework and Solution

Mercedes:

Per our telephone conversation of Friday, August 27, 2021, the Society of American Military Engineers (SAME) is pleased to inform you of your appointment to the role of Project Manager (IGE PM) for the SAME Industry Government Engagement (IGE) project: *Challenges Facing Transitioning Federal Small Businesses: A Proposed Framework and Solution*.

The intended outcome(s) for this project are:

- SBA implements a five-year (5) moratorium program for businesses in NAICS Sector 23 allowing transition into the unrestricted market. A five-year moratorium would aid the transition once the \$39.5 million cap has been exceeded and substantially alleviate the current obstacles small businesses face as they transition into the unrestricted market.

Sally Clark, CPSM, volunteered to serve as the XC Project Champion for this project. The XC Project Champion is the *keeper of the XC's intent* and ensures XC's intent is clearly communicated and met. Additionally, the XC Champion removes obstacles and holds IGE PM accountable for progress and ultimately impact. You are encouraged to coordinate with Sally as soon as practical.

Prior to commencement of this project, provide the IGE Program Manager (PgM), Rob Biedermann, with a scope document addressing the following:

- Issue description, scope of the project
- Impact or intended outcome(s) (if different from the above noted)
- Intended contribution to SAME's 2020 Strategic Plan
- Current or requested parties and/or individuals (industry, government, academic, SAME COI, etc.)
- Issue development to date (attach white papers, minutes of workshops, etc.)

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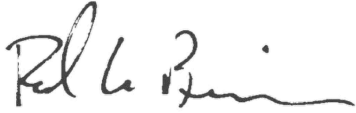
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- Overview project timeline noting milestones and schedule completion dates
- Funding or other resource needs (if any)

The undersigned will inform you when the review of the scope document is complete.

Thank you for accepting this appointment. SAME appreciates your efforts to impact this issue and looks forward to your results. Contact the undersigned with any questions or resource requests.

Sincerely,

A handwritten signature in black ink, appearing to read "Rob Biedermann". The signature is fluid and cursive, with a prominent initial "R" and a long, sweeping underline.

Rob Biedermann  
Industry-Government Engagement Program Manager