



SAME Executive Committee Meeting Notes

0700 - 0745, Wednesday, Mar. 7, 2018

Linden Oak Room, Bethesda North Hotel & Conference Center, Bethesda, MD

Attended			
Buddy Barnes	Bob Bevins	Mike Blount	Mike Darrow
Bill Haight	Rich Houghton	Cindy Lincicome	Sal Nodjomian
Richard Stump	Lisa Thoele	Ray Willcocks	Hal Rosen**
Kathy Off**	Ann McLeod**	Joe Schroedel**	Nick Desport**
Allison Ingram**			
Did Not Attend			
Brian Balukonis	Marv Fisher (in Guam)	Rich Khalil**	Scott Prosuch

**Non-voting

Call to Order:

A quorum of 11 was established IAW the Society Bylaws. The group followed the agenda (Encl 1). Joe left after the group was through the agenda to represent SAME at the USACE Leaders Emeritus since the Chief of Engineers deliberately scheduled the Leaders Emeritus to coincide with Capital Week.

May BOD Meeting Concept: The XC approved the draft agenda and BOD Day Concept as presented by Joe Schroedel. Logistics will be finalized in the next month. Joe also briefed the RT2020AB Dashboard with participation as the only metric. The XC was in favor of the dashboard. Joe emphasized that the *Run to 2020 and Beyond* simply describes what we are doing between now and 2020 to increase participation of members by getting them involved in activities that contribute to our strategic plan – it is not a separate activity!

Joe also mentioned the Bylaws update that will be proposed to the board: the AOF Chair position will once again become a responsibility of a Nationally elected officer. The President, in conjunction with the other officers, will determine which officer will retain that responsibility (President-Elect or a Vice President). The XC supported the proposal for May.

Foundation & Leader Development Program Update: Sal Nodjomian gave an update on the Foundation and the progress of the LDP. The Foundation has agreed to engage with the emerging LDP with the potential for funding (Encl 2).

AOF Conclave: Sal Nodjomian briefed the XC on goals for the conclave: the group should have action items and assignments for each area being evaluated. The notes from the conclave will be published shortly.

Financial Update/ VA Discussion: Allison Ingram announced that the audit fieldwork was complete and an unqualified opinion is anticipated, with no internal control weaknesses noted. The year ended in a positive financial position when the contribution to the Foundation and market gains were eliminated. Currently, SAME maintains a 10.5 month net asset reserve (a healthy metric is 6-9 months, so SAME is exceeding that benchmark). SAME would benefit from some additional revenue diversification as we are very dependent on our events for financial success. The VA/SAME SBC will draw 6K+ in attendance and we are predicting a net of 200K additional revenue. We are in a position to manage opportunities instead of resources. The “sand chart” was referenced and there was discussion about reducing registration costs. The group was not in favor of this approach as it does not allow the Society to invest in the long term and show value over time.

The group did agree with the approach to leverage the relationship with the VA to partner with other agencies. Partner collaboration increases the ability for govt. to attend and participate.

Sal asked for comment from around the room after the group finished with the published agenda.

- Work is underway to develop a Virtual Student Chapter. It would be managed by the College Outreach Committee with oversight from potential mentors. It will be a great tracking tool to assist with the STEM Pipeline.
- **Action:** Kathy will amend Bylaws proposal for May to update RVP 3rd term request procedure to include National Leader that oversees RVPs.
- Membership Committee is established and approved by XC.
- IAG Meeting was well received and valuable to members. Service Chiefs were briefed by Mike Blount and agreed with process.
- TTX Update – incorporating new sectors, but need more industry participation
 - **Action:** Nick will work with Bill Haight to communicate opportunity to industry.

Meeting was adjourned at approximately 0830.

Next Meeting is the Spring BOD Meeting at JETC, May 22, 2018, 1000 – 1700 hrs., Kansas City Convention Center, Kansas City, MO.

Encl 1: Agenda

Encl 2: Foundation Board Minutes

Minutes approved, March 16, 2018



Brig. Gen. Joseph Schroedel, P.E., F.SAME, USA (Ret.)
Executive Director, SAME